

Confidential – Example Candidate Matrix

Below is an example candidate matrix that we can provide, for any role, at no cost and no commitment.

Here is how it works:

- 1) You provide a position or skill in which you have a need
- 2) We reconnect with strong candidates we have recently qualified to confirm interest in other opportunities
- 3) We then provide detailed information without individual identifiers

If you are then interested in a further conversation, please call or email Fred Keena.

Fred Keena Manager | <u>Variant Partners</u> 734.926.2180| <u>fred.keena@vpartners.com</u> Check out our team <u>here</u>

	Candidate A	Candidate B	Candidate C
Current/Most	- Tier 1 Auto	- Tier 1 Auto	- Tier 1 Auto
recent Company			
Current/Most	- Senior Manager of	- Director of Program	- Director of Program
recent Title	Program Management	Management	Management
Program	- 15+ Years	- 6 years	- 8 years
Management			
Experience			
Customer	- Current: Nissan, Toyota	- Current: GM, Ford, FCA,	- Current: Ford, Honda, Land
Experience	- Previous: Chrysler, GM	- Previous: Daimler, GM	Rover, Kia, Hyundai, Nissan
Other Functional	- Engineering Manager	- Quality Manager (8 years)	- Sales (3 years)
Experience	(10+ years)	- Director of Sales (3 years)	 Project Manager (5 years)
Management	- Current: 5 direct reports	- Current: 9 direct reports	- Current: 3 direct reports
Experience	- Previous: 20 direct reports	- 15+ years	- 3 years
Location	- Plymouth/Canton	- Ann Arbor	- Troy
Education	- BS Engineering	- BS Manufacturing	- BA Supply Chain
	- MBA	Management	- MBA Finance
Current	- \$130,000	- \$150,000	- \$130,000
Compensation	- \$20k bonus	- 10% bonus	- \$55k bonus
Recruiter Notes	- 20+ Program Launches	- Available immediately	- 40+ programs last year
	currently	- Sales, Operations and	- International experience
	- International experience	Quality background	