

Confidential – Example Candidate Matrix

Below is an example candidate matrix that we can provide, for any role, at no cost and no commitment.

Here is how it works:

- 1) You provide a position or skill in which you have a need
- 2) We reconnect with strong candidates we have recently qualified to confirm interest in other opportunities
- 3) We then provide detailed information without individual identifiers

If you are then interested in a further conversation, please call or email Fred Keena.

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| | Candidate A | Candidate B | Candidate C |
|-------------------------|-------------------------------|-------------------------------|---|
| Current/Most | - Tier 1 Auto | - Tier 1 Auto | - Tier 1 Auto |
| recent Company | | | |
| Current/Most | - Senior Manager of | - Director of Program | - Director of Program |
| recent Title | Program Management | Management | Management |
| Program | - 15+ Years | - 6 years | - 8 years |
| Management | | | |
| Experience | | | |
| Customer | - Current: Nissan, Toyota | - Current: GM, Ford, FCA, | - Current: Ford, Honda, Land |
| Experience | - Previous: Chrysler, GM | - Previous: Daimler, GM | Rover, Kia, Hyundai, Nissan |
| Other Functional | - Engineering Manager | - Quality Manager (8 years) | - Sales (3 years) |
| Experience | (10+ years) | - Director of Sales (3 years) | Project Manager (5 years) |
| | | | |
| Management | - Current: 5 direct reports | - Current: 9 direct reports | - Current: 3 direct reports |
| Experience | - Previous: 20 direct reports | - 15+ years | - 3 years |
| Location | - Plymouth/Canton | - Ann Arbor | - Troy |
| | | | |
| Education | - BS Engineering | - BS Manufacturing | - BA Supply Chain |
| | - MBA | Management | - MBA Finance |
| Current | - \$130,000 | - \$150,000 | - \$130,000 |
| Compensation | - \$20k bonus | - 10% bonus | - \$55k bonus |
| Recruiter Notes | - 20+ Program Launches | - Available immediately | - 40+ programs last year |
| | currently | - Sales, Operations and | - International experience |
| | - International experience | Quality background | |